



Bay Mechanical is a trusted mechanical contracting firm specializing in the design, installation, maintenance, and service of HVAC, plumbing, piping, and sheet metal systems for commercial, industrial, and institutional facilities throughout Hampton Roads and East North Carolina. Since its founding in 1980, the company has built a reputation for delivering high-quality mechanical solutions through technical expertise, operational excellence, and a steadfast commitment to integrity and customer satisfaction.

After the passing of co-founder Rod Rodriguez, the company was purchased by Jose Gutierrez in April 2026. Mr. Gutierrez is a medically retired U.S. Navy SEAL, former Top 40 Under 40 Honoree, and founder of MIG GOV. Under his leadership, Bay Mechanical continues to strengthen its deep regional relationships and legacy of performance while expanding its focus on innovation, workforce development, operational efficiency, and customer-focused solutions.

AIR CONDITIONING

PACKAGE SYSTEMS, BUILT UP SYSTEMS, WATER SOURCE H.P.

CHILLERS

RECIPROCATING, PROCESS, SCREW, CENTRIFUGAL

CONTROLS

PNEUMATIC, ELECTRICAL, DIGITAL, SEIMENS SOLUTIONS PARTNER, BUILDING AUTOMATION SYSTEMS

PLUMBING SERVICE & MAINTENANCE

BACKFLOW TESTING, DRAIN CLEANING

SHEET METAL FABRICATION

STATE OF THE ART SHOP, INSTALL, CONTRACTOR, ALL METALS TO ½" SS ALUMINUM

BOILERS

GAS, OIL FIRED, STEAM, HOT WATER

COMPUTER ROOM UNITS

CLEAN ROOM ENVIRONMENT, HUMIDIFICATION

PIPING

THREADED, WELDED, VICTAULIC, PRE-FACBRICATION, PUMP PACKAGES, MED GAS PIPING

COOLING TOWERS

FILL REPLACEMENT, REBUILDING, REPLACE

REFRIGERATION

LOW, MID TEMP, ICE MACHINES

HEATING

GAS, ELECTRIC, HEAT PUMPS, OIL, RADIANT

BIM BUILDING INFORMATION

MODELS

3D CAD CAPABILITIES



PAST PERFORMANCE

Industrial: EPA Headquarters | Project Value: \$16,500,000

Bay Mechanical was the sheet metal and air distribution contractor on this highly technical facility located on an 80-acre site in Triangle, N.C., including buildings encompassing 1,250,000 square feet. Bay Mechanical produced 1.5 million pounds of ductwork per year for the duration of this project, including all stainless-steel ducts for the specialized exhaust systems.

Arts & Entertainment: Virginia Beach Convention Center | Project Value: \$11,000,000

Bay Mechanical provided professional expertise for The Virginia Beach Convention Center, which won the National Architecture and Engineering Award and involved work on the 516,000-square-foot building. Work specific to Bay Mechanical's capabilities included the structural steel roof.

Healthcare: Children's Hospital of the King's Daughters | Project Value: \$10,500,000

Bay Mechanical has worked on projects across CHKD's Hampton Roads locations. On the Norfolk, Virginia hospital project, the contract included 350,000 square feet of new construction and a 160,000-square-foot renovation. Bay Mechanical installed complex medical gas systems and specific air handling systems.

Office Buildings: Norfolk Southern Tower | Project Value: \$5,000,000

Bay Mechanical completed work at the 22-story Norfolk Southern Tower office building in downtown Norfolk. Bay Mechanical provided and installed the mechanical (HVAC and piping) and plumbing systems for the project.

Transportation: APM Terminals | Project Value: \$4,150,000


Bay Mechanical provided professional expertise for the APM Terminals. This world-class maritime center, the third largest container terminal in the United States, is capable of handling 1 million, 20-foot-equivalent units (TEU), with the built-in potential to expand its capacity to 2-million TEU. This terminal serves as a central hub for economic activity in the Hampton Roads region.

Education: The College of William and Mary | Project Value: \$1,250,000

Bay Mechanical collaborated with W.M. Jordan and The College of William and Mary to renovate Tyler Hall, a historical building, modernizing the early 1900's building with functional educational space. Bay Mechanical provided and installed the mechanical and plumbing systems for the renovation.

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